



Call Ellen to help you in the home buying process... "I love to help." Ellen

Cell phone: 573-286-5091

Four Winds Realty

924 N Hwy 5, Camdenton, MO 65020

Office phone: 573-317-9130 ask for Ellen

www.LakeHomesByET.com

5 Things to Do Before You Sell

1. Get estimates from a reliable repairperson on items that need to be replaced soon, such as a roof or worn carpeting, for example. In this way, buyers will have a better sense of how much these needed repairs will affect their costs.
2. Have a termite inspection to prove to buyers that the property is not infested.
3. Get a pre-sale home inspection so you'll be able to make repairs before buyers become concerned and cancel a contract.
4. Gather together warranties and guarantees on the furnace, appliances, and other items that will remain with the house.
5. Fill out a disclosure form provided by your sales associate. Take the time to be sure that you don't forget problems, however minor, that might create liability for you after the sale.